

Utility Purchasing & Material Management (UPMM)

TVPPA's Utility Purchasing & Material Management curriculum is designed for public power purchasing personnel. This course of study focuses on contracts, quality metrics, work order systems, negotiations, business strategies, and utility case studies.

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Instructor Led Class:

// Quantities, Quality, Pricing & Supplier Selection

This class will examine the important aspects of the purchasing world and how it relates to local power companies in the valley. Topics discussed will include, EOQ, OPM, the 5 Ws, MRO, centralization and decentralization, policies and procedures, ROP, SOE, contracts, negotiation, quality metrics, supplier selection, and SPC.

// Workorder, Inventory & Plant

This class has been updated in 2024 and will introduce you to the work order system and how it operates in a utility. Special emphasis in explaining how to account for Meters & Transformers is a big part of this class. This course is encouraged for all utility employees in order for them to gain a better understanding of co-worker's responsibilities and a work overview of the entire process. This class will take you through a manual work order closing step by step.

// Negotiations & Contracts

When dealing in the purchasing realm, interpersonal skills and relationships are key to a diverse business strategy. In this class we will focus on how to use different personality traits to gain better strategies of communication within and outside our companies. With learning different traits and communication, we have a better understanding of how to control negotiations and contracts. Knowing that these two go hand-in-hand, we will learn new tactics, how to handle old tricks and what the law references in both of these scenarios.

// Case Studies in Utility Purchasing

This is the fourth and final class in the UPMM Certificate. Each participant will be asked to present their purchasing case study to the group during this class. Through the analysis and debate of real-life case studies participants will have the opportunity to review all cases and apply these introduced in class as well as their own experiences.